

PARVESH V. MERCHANT

3533 Derry Road (E), Appt 1010, Mississauga, Ontario L4T 1B1, **CANADA**

Email: pvmerchant@gmail.com Tel: 1-647-966-0786

Immigration status: Permanent Resident of Canada,

Skills

- Good Man Management skills
- Good Manufacturing skills.
- Reasonable Technical skills- Printing Inks for flexible packaging, Inks for Screen Printing and UV varnishes for Litho application
- Good at utilization of assets
- Proficient in MS Office
- Good Internet skills.
- Assertive, have excellent leadership and motivational skills
- Excellent communication and reasonable marketing skills
- Patient and a good problem solver, even under pressure.
- I can take a project from thought to finish
- Needs no supervision.

Experience:

KENYA SYNTANS & CHEMICALS LTD, NAIROBI, KENYA

01/2005-12/2008

Kenya Syntans and Chemicals was a Liquid ink manufacturing company having dated technology & products.

I joined as a Product Development Manager and then was given Project Responsibility.

- I was responsible for Development, Press Trials, Sales and Technical Service for Liquid Inks for Flexo and Gravure applications.
- I set up a complete UV varnish manufacturing plant, developed two product lines and successfully launched them in the market and gained approx 60% of the market share.
- After the products were accepted in the market I then switched raw material suppliers to increase profitability by 13%
- I helped reduced raw material costs year on year till 2008 by 4.5% on actuals, excluding the exchange rate differentials.
- After I was entrusted with Project Responsibility, I was responsible for sales, costs and meeting profitability targets.
- I also set up a chemical trading Division which contributed 35% of the top line revenues and which generated @ 7% of the bottom line revenues
- I also streamlined and modified the Quality control system.
- I set up a training manual for new recruitments and put in place a duty rota so that each staff would work for a fixed period in a year in Quality control, manufacturing, stores and dispatch so as to appreciate the finer points of the various job functions in a plant.

PAINTCO PRINTING INKS, RIYADH, SAUDI ARABIA

01/2001-11/2004

Paintco Printing Inks was a start up of Saudi Paint Co Ltd
PPI was a licensee of BASF Drucksysteme GmbH (Now FLINT)

I joined as a Senior Chemist in the start up stages of the Project.

- I was responsible for Development, Press Trials and Technical Service for Liquid Inks for Flexo and Gravure applications.
- I then underwent training at the Application Laboratories of BASF in France, ITALY and Germany and I was part of the team who was responsible for implementing BASF technology in our plant.
- After that I was given the project of Raw materials substitution to bring down costs.
- Me and my team setup the printing ink application lab from scratch, setting up test protocols for raw materials, intermediates and finished goods. We also setup a Quality assurance documentation system to ensure traceability of all materials used in the manufacture of any specific ink.
- I supervised the commercial production of inks using High speed Disperses, basket mills, Conical Sand mills and Dyno Mills.

PRACHI GRAPHICS, MUMBAI ,INDIA

04/1991-11/2000

Prachi Graphics were manufacturers of Screen Printing Inks.

My last position in Prachi Graphics was that of the Production Manager.

- Responsible for all production related functions.
- Ensuring that the turnaround time for all orders did not exceed 24 hours.
- Reducing rejections to less than 0.3% of the total tonnage of ink produced.
- Monitoring inventory of critical items to avoid stock outs.
- Maintaining Traceability of materials reduced which helped in reducing rejections.
- Submitting the monthly raw material consumption analysis and signing off on costings.

MAC ENTERPRISES, MUMBAI ,INDIA

04/1988-03/1991

Mac Enterprises were manufacturers of Screen Printing Inks.

This was my first job after I graduated and I learnt Screen Printing, Fundamental principles of Ink Making, Quality Control and testing of Raw Materials, Intermediates and finished products.

Education

1988 Bachelors Of Science. Chemistry Major.
Bhavans College, Mumbai University, **INDIA**.

Additional Qualifications:

2003 - ISO 9001:2000 Awareness course

2001 - Internal Quality Auditor ISO 9002:1994

1994 - MILT Leadership Course

Languages

Fluent in written and spoken English.

References

Available upon request.